

# **REGAL CORPORATION**

## **COMPANY PROFILE**

### **Business Mission:**

We devote ourselves to provide our customers with “Beauty and Wellness” through footwear.

Since our establishment in 1902, Regal Corporation has devoted its efforts to product planning, manufacturing and marketing in the footwear business.

From the standpoint that we apprehend footwear as garments worn on the feet and also an essential motivation to creation of culture and lifestyle, the Company will drive forward with further business expansion by developing products that offer new values to customers.

### **Management Principles:**

- Aspire to becoming “customer value creation company” through making every operation customer-focused and market-oriented.
- Aspire to provide maximum safety, comfort and satisfaction of our customers through shoe manufacturing and services focused on quality.
- Aspire for thorough compliance and nurturing of human resources through business activities, and strive to become a company highly trusted by the society.

### **Message from the President**

In the current consolidated fiscal year, while the Japanese economy was on a moderate recovery trend amid improvement in employment and the earnings environment, the future outlook is unclear due to factors such as uncertainty in the global economy and the effects of instability in financial capital markets.

As for the footwear industry, deep-seated saving and low price mindsets took root, and the recovery in personal consumption was stagnant. Although the sports trend in areas such as sneakers is waning, demand remains high, causing relative difficulty in the women’s shoes market and casual leather goods and causing a harsh management environment to continue.

Under such circumstances, the Regal Group, as a leading footwear SPA that closely cooperates with the relevant divisions of planning, manufacturing and sales has, in response to customer needs, worked on product development, sales floor proposals and store development, etc., and has positioned the creation of new markets as an important management issue. Moreover, the Group has implemented inventory optimization measures through initiatives such as revising its product development process and discontinuing certain brands.

With a challenging spirit and sustaining innovation, Regal Group will continuously strive for higher performance at every stage from manufacturing to marketing so as to further enhance our corporate value.

**Kojiro Iwasaki**

President     June 2017

**Corporate Information:**

<b>Company Name</b>	REGAL CORPORATION
<b>Main Office Location</b>	2-1-8, Hinode, Urayasu, Chiba 279-8553, JAPAN Tel: 047(304)7050 (representative)
<b>Foundation</b>	January 21, 1902
<b>Activities</b>	Manufacturing, retailing, wholesaling and repair of various type of footwear for males and females.
<b>Capital</b>	5,355 million yen
<b>Issued Stock</b>	32,500,000 (As of March 31, 2017) (Includes treasury stock: 890,723 shares)
<b>Sales</b>	32,329 million yen (As of March 31, 2017) (Consolidated net sales: 35,671 million yen)
<b>Number of Employees</b>	214 (1,220 consolidated) (As of March 31, 2017)

**Board of Directors**

(As of June 28, 2017)

PRESIDENT	Kojiro Iwasaki
SENIOR MANAGING DIRECTOR	Syuichi Okawa
MANAGING DIRECTOR	Naohito Yasuda
DIRECTOR	Motoharu Mizutani
DIRECTOR	Wataru Tanaka
DIRECTOR	Kiyotaka Ura
DIRECTOR	Seiji Mori
DIRECTOR	Yuji Takekawa
OUTSIDE DIRECTOR	Shigeaki Goshima
CORPORATE AUDITOR	Masahiro Mori
CORPORATE AUDITOR	Nobuo Hagiwara
OUTSIDE CORPORATE AUDITOR	Yoshihiko Okura
OUTSIDE CORPORATE AUDITOR	Toshiro Tatsuma

**Major subsidiaries and associated companies:**

(As of March 31, 2017)

Wholesale Subsidiaries	Fit Higashi Nippon Inc. Fit Kinki Nippon Inc. Taps Inc.
Retail Subsidiaries	Nikka Inc. Tohoku Regal Shoes Co., Ltd. Shanghai Regal Shoes Co., Ltd.
Production Subsidiaries	Iwate Shoes Manufacturing Co., Ltd. Iwate Shoes Co., Ltd. Yonezawa Shoes Manufacturing Co., Ltd. Chiyoda Shoes Co., Ltd. Nikka Enterprise Co., Ltd. Suzhou Regal Leather Goods Co., Ltd. Hong Kong Regal Shoe Co., Ltd. and others